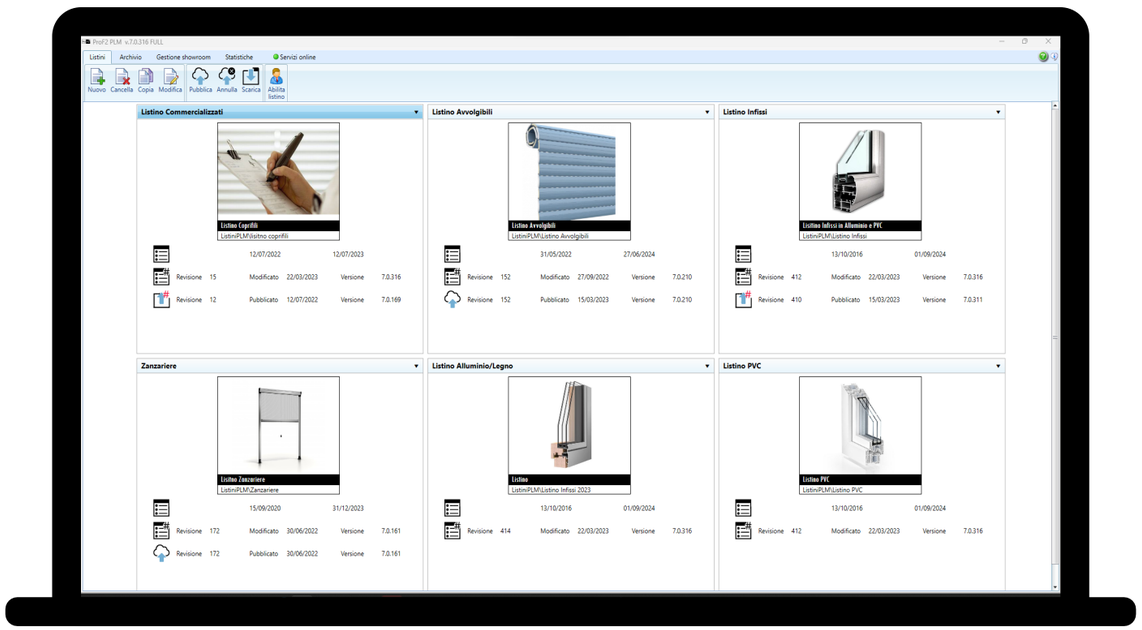
# ProF2 PLM

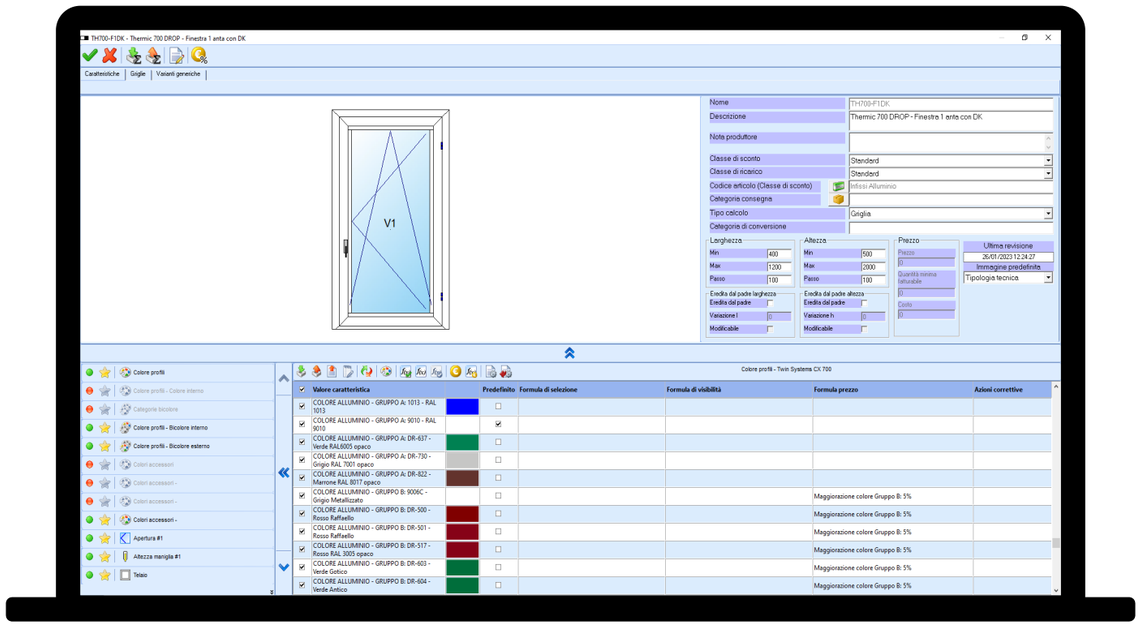
**PLM is the solution by Fst for managing grid price lists, and is available in two versions. The basic version of PLM, included in ProF2 from the LT version, analytically calculates the price grid and exports it to PDF or EXCEL®.**

In the full version, PLM is a powerful commercial configurator capable of analysing the categories and offering the user all the possible technical variants, such as colours, alternative glazing, optional accessories, additional strips and plinths, and possible openings. Each variant identified by the system or entered by the user can be assigned a calculated price variation according to different rules. With PLM, it is possible to create a price list for any type of frame produced by the company (aluminium, PVC, iron, wood-aluminium, etc.) and also for marketed products such as gates, internal doors, mosquito nets, rolling shutter boxes or frames not produced in-house.

## Internal Sales Management

Price lists created with PLM can be used internally by the company to prepare sales quotations using ProF2. The price list categories are automatically converted into technical categories for production and cost analysis to be compared with the analytical price. For maximum flexibility, it is possible to include in the same offer both frames whose price is calculated according to the rules of the commercial price list, and frames created in the technical design environment, whose selling price is calculated in analytical mode.



## Features of ProF2 PLM versions:

| | Base | Full |
|---|---|---|
| Calculation of the price grid with analytical method | ✓ | ✓ |
| Printing of the price list and export to PDF or Excel® | ✓ | ✓ |
| Management of grid price lists, linear or by square metre | | ✓ |
| Creation of price lists for marketed items | | ✓ |
| Definition of the item configuration variants | | ✓ |
| Definition of the rules for calculating the sales price according to the variants | | ✓ |
| Export of price lists to file | | ✓ |
| Automatic upload of price list updates with Fst Cloud service | | ✓ |